



FOR IMMEDIATE RELEASE

David Ianni Qualifies for Prestigious "Top of the Table"

Rochester, NY, March 26, 2014 - Outstanding client service, ethics and professionalism have elevated David Ianni, a founding partner of Beltz Ianni & Associates, LLC, to qualify for the exclusive "Top of the Table" of the Million Dollar Round Table ("MDRT"), The Premier Association of Financial Professionals. David is a 34-year MDRT member and a 6-time Top of the Table qualifier.

Top of the Table status is the highest level of MDRT membership and places David among the top professionals in the global life insurance and financial services industry. It recognizes him for demonstrating exceptional professional knowledge, client service and ethical conduct.

David has been involved with financial consulting for businesses and high net worth individuals since 1981. His area of focus addresses estate planning strategies and executive compensation and benefits. David leads the Life Insurance Audit Group and co-leads the Personal Services Group at Beltz Ianni & Associates. According to Bob Judd, one of David's partners, "We're extremely proud of David's continued accomplishments as a financial services professional. He is an unsurpassed advocate for his clients' financial well-being."

About MDRT

Founded in 1927, the Million Dollar Round Table (MDRT), The Premier Association of Financial Professionals, is a global, independent association of more than 42,000 of the world's leading life insurance and financial services professionals from more than 470 companies in 71 countries. MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as a standard of excellence in the life insurance and financial services business.

About Beltz Ianni & Associates, LLC

Located in and serving the Rochester, New York community since 2001, Beltz Ianni & Associates, LLC is a comprehensive financial services firm, focused on helping people prepare for and maintain a successful retirement. In addition to managing the wealth and health concerns of employees through their retirement plan, group benefits and health care business services, Beltz Ianni & Associates provides retirement, insurance planning and investment planning for individual clients. More information about Beltz Ianni & Associates can be found at www.beltz-ianni.com or info@beltz-ianni.com.